

Team building workshops – making relationships work

What colour / Vehicle type are you? How can these types work together?		
Blue people are nurturing, supportive, people and feelings focused		<p style="color: #0056b3;"><i>resonate with your colleagues, your teams and your clients ...</i></p>
	<p>Ambulances</p> <ul style="list-style-type: none"> Trusting Optimistic Loyal Caring Accepting 	<p>Do you want to improve your influence with others and inter-relate more effectively?</p> <p>... We run a 1 day workshop called <i>making relationships work</i>®. It is designed for any professional who desires to acquire more insight into the art of inter-relating with others.</p> <p>We use world renowned SDi® profiling tool. It plots: your way of relating, your motivational style and your approach to conflict as well.</p> <p>SDi® uses colour categories making it practical to apply. The 4 primary colour motivation types are given here. 3 other blended types also exist (R-G, G-B, B-R).</p> <p>Different colour orientations represent different ways of inter-relating. This provides you with insight into peoples' observable behaviour.</p> <p>SDi® is accurate, rigorous, enjoyable, and easily applicable in all work and life situations.</p> <p>We deliver in-house or at any venue and guarantee a fast return on your investment.</p>
Red people are assertive, directive, task and achievement focused		<p>Do you ever felt like some people are on a different planet to you?</p> <p>The workshop helps you discover why that is and...</p> <ul style="list-style-type: none"> ✓ How to build empathy and rapport ✓ What motivates you and others ✓ Why some relationships are rewarding and why others seem more difficult ✓ Effective language to relate with others ✓ Playing to your strengths rather than overplaying them ✓ Celebrating other peoples' strengths ✓ Why people behave the way they do ✓ How to manage unhealthy behaviour ✓ Resolving causes of interpersonal conflict
	<p>Racing cars</p> <ul style="list-style-type: none"> Ambitious Persuasive Quick to act Competitive 	<p>SDi® is accurate, rigorous, enjoyable, and easily applicable in all work and life situations.</p> <p>We deliver in-house or at any venue and guarantee a fast return on your investment.</p>
Green people are Self reliant , logical, analytical		<p>Submarines</p> <ul style="list-style-type: none"> Cautious Practical Reserved Methodical Principled
<p>Hub (combination of all above) people are flexible, keep options open, team players</p>		<p>SDi® is accurate, rigorous, enjoyable, and easily applicable in all work and life situations.</p> <p>We deliver in-house or at any venue and guarantee a fast return on your investment.</p>
	<p>Combo's</p> <ul style="list-style-type: none"> Adaptable Socialiser Experimenter Tolerant 	<p>SDi® is accurate, rigorous, enjoyable, and easily applicable in all work and life situations.</p> <p>We deliver in-house or at any venue and guarantee a fast return on your investment.</p>

Contact us to book your SDi® team building workshop today!

Contact Andrew Jenkins: Andrew@pdx-consulting.com , 01283 533 332, www.pdx-consulting.com

Specialists in interpersonal communication, management and team development.

ONE-TO-ONE COACHING. MANAGEMENT COACHING PROGRAMMES. TEAM DEVELOPMENT, SOFT SKILLS, FACILITATION, NLP

Team building workshop – making business work

<p>Can you build instant rapport with anyone you meet?</p>	<div style="text-align: right; margin-bottom: 10px;">  </div> <p><i>NLP – is the technology of human excellence and high performance – it is today's business tool for tomorrow's best managers. It is fast, effective and enduring..</i></p>
<p>Can you see and influence peoples' thinking patterns?</p>	<div style="text-align: center; margin-bottom: 10px;">  </div> <p>Can you imagine being more effective with your clients?</p> <p>NLP stands for <i>Neuro-linguistic-programming</i>. It is a set of easy-to-grasp tools to manage ways: of thinking, feeling and being. Our internal states manage what is external to us.</p> <p>NLP tools make building relationships easy. The techniques rapidly change behaviours, motivations and thinking.</p> <p>NLP accelerates learning for managers and teams. It is practical at work and in life, as it just makes sense.</p> <p>PDx is experienced and highly qualified at applying NLP as an extra-ordinary business tool for today's organisations.</p> <p>We use NLP as a powerful change agent, and for maximising organisational customer performance. It resonates with management, teams and individuals alike.</p> <p style="text-align: center;">Performance = Potential - interference</p> <p>We deliver in-house, or at any venue and we guarantee a fast return on investment.</p>
<p>Do you know what you really want? Do you sense what's even possible?</p>	<div style="text-align: center; margin-bottom: 10px;">  </div> <p>The NLP workshop lets you discover:</p> <ul style="list-style-type: none"> ✓ Enriched communication – sensory specific language – listen, watch, feel and learn ✓ sensory acuity – intuitive thinking, with your body ✓ visualising outcomes - achieving what you really want. Sound out new possibilities and potential. ✓ re-programming unhealthy attitudes – reactive vs proactive ✓ managing emotional states – anchoring ✓ building deep rapport – develop a climate of trust ✓ Negotiating your way through life – perceptual positions and match, pace, lead ✓ Pulling your self together – resolving conflict and incongruence ✓ Aligning yourself to change and resourcefulness
<p>Can you tap into your inner potential whenever you want?</p>	<div style="text-align: center; margin-bottom: 10px;">  </div>

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